

U.S. DEPARTMENT OF COMMERCE
Economics and Statistics Administration
U.S. CENSUS BUREAUFORM
SA-484ADUE
DATE ▸

1999 SERVICE ANNUAL SURVEY

Truck Transportation

NOTICE — Your report to the Census Bureau is confidential by law (Title 13, U.S. Code). It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

RETURN COMPLETED FORM TO

U.S. CENSUS BUREAU
1201 East 10th Street
Jeffersonville, IN 47132-0001Any questions call
1-800-772-7851 weekdays,
8:30 a.m. to 5:00 p.m. EST135
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(Please correct any error in name, address, or ZIP Code)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, U.S. Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau.

Item 1 SURVEY COVERAGE

This report covers all domestic locations operated by your company and its subsidiaries primarily engaged in providing long-distance, general freight, less than truckload (LTL) trucking. LTL carriage is characterized as multiple shipments combined onto a single truck for multiple deliveries within a network. These locations are generally characterized by the following network activities: local pickup, local sorting and terminal operations, line-haul, destination sorting and terminal operations, and local delivery.

Does the above coverage describe this firm's
business activity?0001 1 ☐ Yes – Continue with Item 32 ☐ No – Specify your business activity and continue with Item 3 ▸

0002

Item 2 NOT APPLICABLE TO THIS FORM

Item 3 REPORT PERIOD

Mark (X) the one box which best describes
the period covered by your report.0006 1 ☐ Calendar year – Go to Item 4AIf the data reported are for a period other
than the "calendar year," please enter the
beginning and ending dates.2 ☐ Fiscal year3 ☐ Less than 12 months } →

From

To

1999

1998

Month	Day	Year	Month	Day	Year
0007			0057		
0008			0058		


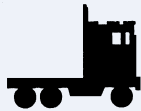

Item 4A OPERATING REVENUE		Estimates are acceptable if book figures are not available.		1999				1998				
		Key code		Bil.	Mil.	Thou.	Dol.	Key code	Bil.	Mil.	Thou.	Dol.
See the enclosed instruction sheet before completing this section.												
Enter "0" in items where applicable. Do not combine data for two or more detail lines.												
NOTE - If the amount reported on line 2 is greater than 50 percent of the total operating revenue reported in line 3, indicate the source of this revenue in the "Remarks" section on page 4 of this form.												
1. Motor carrier revenue		400						450				
2. Other operating revenue related to motor carrier activities; warehousing and handling activities		401						451				
3. TOTAL OPERATING REVENUE →		002						052				

Item 4B ANALYSIS OF MOTOR CARRIER OPERATIONS		3. Commodities		Key code	1999 Percent	Key code	1998 Percent
COMPANIES REPORTING MOTOR CARRIER REVENUE IN ITEM 4A1 ABOVE, COMPLETE ITEM 4B. ALL OTHERS SKIP TO ITEM 4C.		a. Percentage of motor carrier revenue from:					
See the enclosed "Reporting Instructions" sheet before completing this section.		(1) Agricultural products and fish — Includes live animals and fish, cereal grains, and other agricultural products		409	%	459	%
Enter "0" in items where applicable. Do not combine data for two or more detail lines.		(2) Grains, Alcohol, and Tobacco products — Includes milled grain products and preparations, other prepared foodstuff, alcoholic beverages, and tobacco products		410	%	460	%
NOTE - Round percentage items to the nearest whole percent.		(3) Stone, Nonmetallic Minerals, and Metallic Ores — Includes monument or building stone, natural sands, gravel and crushed stone, non-metallic minerals, and metallic ores and concentrates		411	%	461	%
Line 1b - Report total highway miles traveled by this firm's owned and leased vehicles. Include highway miles traveled by vehicles operated by other motor carriers (including owner-operators) performing services on your behalf. Exclude the distance traveled by maintenance vehicles.		(4) Coal and Petroleum Products — Includes coal, crude petroleum, gasoline and aviation fuel, fuel oils, and basic chemicals		412	%	462	%
Estimates are acceptable if book figures are not available.		(5) Pharmaceutical and Chemical Products - Includes pharmaceutical products, chemical products, fertilizers, plastics, and rubber		413	%	463	%
1. Distance traveled		(6) Wood Products, Textiles, and Leather — Includes logs and other rough wood, wood products, pulp, newsprint, paper or paperboard products, textiles, leather, and articles of textiles or leather		414	%	464	%
a. Percentage of motor carrier revenue from:		(7) Base Metal and Machinery — Includes base metal and primary metal products such as pipes, ingots, etc. Also includes fabricated metal products such as machinery		415	%	465	%
(1) Local trucking		(8) Electronic, Motorized Vehicles, and Precision Instruments — Includes electronic and other electrical equipment, office equipment, motorized vehicles and parts, precision instruments and apparatus		416	%	466	%
(2) Long-distance trucking (over-the-road)		(9) Used Household and Office Goods — Includes used furniture, appliances, and miscellaneous office products		417	%	467	%
TOTAL		(10) New Furniture and Miscellaneous Manufactured Products — Includes new furniture, mattresses and mattress supports, mixed freight, and miscellaneous manufactured products		418	%	468	%
b. Total distance traveled in highway miles (both empty and loaded)		(11) Other - Not classified above, — Please specify ↴		419	%	469	%
c. Percentage of total highway miles traveled by:		TOTAL		100%		100%	
(1) Loaded or partially loaded vehicles		b. What percent of the total commodities listed in lines 3a(1)-(11) above are designated hazardous materials, i.e. required to display a hazmat placard on the vehicle in accordance with Title 49, CFR 177.823, Transportation?		Key code	1999 Percent	Key code	1998 Percent
(2) Empty vehicles				420	%	470	%
TOTAL				100%		100%	
a. Percentage of motor carrier revenue from:				100%		100%	
(1) Less-than-truckload shipments (less than 10,000 lbs.)				100%		100%	
(2) Truckload shipments (10,000 lbs. or more)				100%		100%	
TOTAL				100%		100%	

Item 4B ANALYSIS OF MOTOR CARRIER OPERATIONS — Continued		Line No.	Country of origin:	Country of destination:	Key code	1999 Percentage of motor carrier revenue	Key code	1998 Percentage of motor carrier revenue
4. Revenue by origin and destination of shipments Did domestic locations of this firm have shipments that originated from, or were destined to, locations outside the United States?		1	U.S.	U.S.	421	%	471	%
3002 1 <input type="checkbox"/> YES — Continue Enter the percentage of your company's motor carrier revenue from shipments that originated from, and were destined to, each of the country combinations listed at the right. If you purchased transportation for the foreign segment of a transborder shipment, and billed your customer for the entire trip, include it in the appropriate category 2–6 at the right.		2	U.S.	Canada	422	%	472	%
		3	U.S.	Mexico	423	%	473	%
		4	Canada	U.S.	424	%	474	%
		5	Mexico	U.S.	425	%	475	%
		6	All	Other	426	%	476	%
2 <input type="checkbox"/> NO — Go to item 4C		TOTAL			100%		100%	

Item 4C E-COMMERCE RECEIPTS/REVENUE			
(E-commerce receipts/revenue are sales of goods and services over an Internet, extranet, EDI, or other online system. Payment may or may not be made on-line.) Estimates are acceptable if book figures are not available.			
1. Did your firm have e-commerce receipts/revenue during 1999 and/or 1998?			
0011 1 <input type="checkbox"/> Yes — Enter the date your firm began e-commerce sales.	Month (i.e., June=06) Year (i.e., 1999=99)		
2 <input type="checkbox"/> No — Continue to Item 4D.			
2. What were your firm's e-commerce receipts/revenue for 1999 and 1998? (Include e-commerce receipts/revenue in Item 4A. Exclude sales taxes.)			
Key code	1999	Key code	1998
	Bil. Mil. Thou. Dol.		Bil. Mil. Thou. Dol.
005		055	

Item 4D COST OF PURCHASED TRANSPORTATION		An estimate is acceptable if a book figure is not available.	
Report payments to other carriers for the rental of trucks, truck-tractors, trailers, and other motor vehicles (with or without drivers). Also report transportation purchased from railroads, airlines, water, and other motor carriers.	Report cost of purchased transportation	Key code	1999
			Bil. Mil. Thou. Dol.
		427	
		Key code	1998
			Bil. Mil. Thou. Dol.
		477	

Item 4E INVENTORIES OF REVENUE GENERATING EQUIPMENT — DECEMBER 31, 1999 AND 1998		DECEMBER 31, 1999 INVENTORY					
Report the number of vehicles used or held for use in motor carrier operations on December 31, 1999 and 1998. Report in line 1 the number owned and/or leased to others with drivers. Include inventory obtained through capital lease agreements. Exclude vehicles that you own that were leased without drivers to others. Report in line 2 the number leased from others without drivers. Report in line 3 the sum of 1 and 2.							
		Key code	Trucks (Includes single-unit trucks, pickups, vans, etc.) (a)	Key code	Truck-tractors (Includes Semi's and any detachable power-units) (b)	Key code	Trailers (Includes box-trailers, flatbeds, tankers, etc.) (c)
1999 INVENTORY							
1. Number owned and/or leased with drivers to others		428		431		434	
2. Number leased, WITHOUT drivers from others		429		432		435	
3. TOTAL 1999 INVENTORY		430		433		436	
		DECEMBER 31, 1998 INVENTORY					
1998 INVENTORY		Key code	Trucks (Includes single-unit trucks, pickups, vans, etc.) (a)	Key code	Truck-tractors (Includes Semi's and any detachable power-units) (b)	Key code	Trailers (Includes box-trailers, flatbeds, tankers, etc.) (c)
1. Number owned and/or leased with drivers to others		478		481		484	
2. Number leased, WITHOUT drivers from others		479		482		485	
3. TOTAL 1998 INVENTORY		480		483		486	

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SERVICE ANNUAL SURVEY TRANSPORTATION

REPORTING INSTRUCTIONS

Please retain a copy of the completed form for your records.

GENERAL INSTRUCTIONS

Please read all instructions and complete all items in this report. This will save on costly and time-consuming follow-up.

- For location(s) sold or acquired during 1999 and 1998, report only for the period that the location(s) were operated by this company or under the Federal Employer Identification Number (EIN) shown in the address label.
- Report only for those locations primarily engaged in the activities defined in the survey specific coverage section on the form.
- Report data for calendar year 1999 and 1998. If calendar year records are not available, data for the latest fiscal year are acceptable. Indicate the period covered in Item 3. Please note, however, that estimates for calendar year 1999 and 1998 are preferable to book figures covering a different time period.
- Report dollar values in whole dollars (omit cents).
- If book figures are not available, estimates are acceptable.

SPECIFIC INSTRUCTIONS

Item 4A — OPERATING REVENUE

- Report all charges or billings for services rendered and any sales of merchandise during 1999 and 1998, even though payments may be received at a later date. Do not deduct allowances for uncollectable accounts. Exclude revenue collected on behalf of another company and nonoperating revenue such as income from investments, the sale of securities or real estate, etc. Exclude revenue from a domestic parent organization (intracompany transfers), except locations primarily engaged in providing long-distance trucking to other locations of the same enterprise. Exclude in Item 4A sales taxes and other taxes collected from customers and paid directly to a taxing authority.
- Prorate revenue derived from services provided on a contractual basis according to the work accomplished. (Only include amounts applicable to the report period.)

Line 1 — Report revenue from the transportation of property by motor vehicles. Include revenue from furnishing vehicles with drivers to other carriers under lease or similar arrangement.

Line 2 — Report other operating revenue including sales from the operation of lunchrooms, restaurants, snowplow work, etc.; revenue from the parking and storage of vehicles; revenue from amounts received from other carriers for the use of terminal facilities operated by this firm, including amounts billed separately for repair services; revenue from short-term rental or extended-term operating leases (with or without maintenance) of trucks, truck-tractors, or trailers, without drivers; fair sales value of merchandise marketed under capital, finance, or "full payout" leases; and commissions for providing brokerage services, making payroll deductions, collecting freight charges for other carriers; etc. Exclude revenue from other operating units of this firm; the value of used equipment or used vehicles sold; revenue from installment payments from leasing vehicles, tools, etc. marketed under capital, finance, or "full payout" lease; and nonoperating revenue such as income from investments, the sale of securities, real estate, etc.

Report revenue from the storage of shipments in your warehouses pending further instructions by the shipper; from the permanent storage of household goods on a paid-on-delivery basis, commercial goods, or records storage; and for packing and crating, handling, providing labor to carriers for loading and unloading, and other accessory services. Exclude rental revenue from the operation of mini-warehouses and self-service storage facilities; and revenue from the subleasing of warehousing space to others.

Line 3 — Report the sum of lines 1 and 2.

Item 4B — ANALYSIS OF MOTOR CARRIER OPERATIONS

Line 2 — (Weight) - Report in line a(1) the percentage of this firm's motor carrier revenue (reported in Item 4A, line 1) from

shipments that weighed less than 10,000 pounds. Report in line a(2) the percentage of motor carrier revenue from shipments weighing 10,000 pounds or more. NOTE — The sum of lines a(1) and a(2) should equal 100 percent.

Line 3 — (Commodities) - Report the percentage of this firm's motor carrier revenue (reported in Item 4A, line 1) derived from handling each of the following commodities:

1. Agricultural Products and Fish — Includes live animals poultry, fish, unprocessed cereal grains such as wheat and corn, and other agricultural products including fruits, vegetables, non-alcoholic beverages, cut flowers, and live plants.
2. Grains Alcohol, and Tobacco Products — Includes milled grain products and preparations, other prepared foodstuff; beer, wine, and other alcoholic beverages; and tobacco products including cigarettes, cigars, and chewing tobacco.
3. Stone, Nonmetallic Minerals, and Metallic Ores — Includes monument or building stone, natural sands, gravel and crushed stone, mined salt, natural calcium and aluminum phosphates, asbestos, other non-metallic minerals, and metallic ores and concentrates such as iron ore, copper ore, and zinc ore.
4. Coal and Petroleum Products — Includes coal, crude petroleum, gasoline and aviation fuel, diesel fuel and light fuel oils, lubricating oils and greases, and basic chemicals.
5. Pharmaceutical and Chemical Products — Includes pharmaceutical products, chemical products, paints and varnishes, soap and cleaning products, insecticides, fertilizers, primary plastics and finished plastic products, and rubber products including tires and inner tubes.
6. Wood Products, Textiles, and Leather — Includes logs and other rough wood, particle board, plywood, and fibreboard, pulp, newsprint, paper and paperboard products. Textile products include yarns and woven products of natural or synthetic materials, carpets and other textile floor coverings, and textile clothing. Leather products include footwear, headgear, and other articles of leather.
7. Base Metal and Machinery — Includes metal products such as pipes, ingots, metal doors, basic wire, cable, fencing, tools, etc. Machinery includes boilers, turbines, refrigerating and air conditioning equipment, textile machines, and other mechanical machinery and equipment.
8. Electronics, Motorized Vehicles, and Precision Instruments — Includes electrical equipment such as computers, electric motors, generators, office equipment, television sets, radios and stereo equipment, semi-conductors, and other electrical equipment. Motorized vehicles include automobiles, vans, road tractors, farm tractors, motor homes, motorcycles, and other vehicles. Precision instruments include photographic, cinematographic, and photocopying equipment, clocks and watches, instruments used in medical, surgical, or veterinary sciences, and measuring, checking, or automatic control instruments and apparatus.
9. Used Household and Office Goods — Includes used furniture, appliances, and miscellaneous office products.
10. New Furniture and Miscellaneous Manufactured Products — Includes new furniture, mattresses and mattress supports, quilts or comforters, lamps, lighting mixed freight, and miscellaneous manufactured products.
11. Other — Not classified in lines (1) - (10) above.

Note — The sum of Item 4B, lines 3a(1) through (11) should equal 100 percent.

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